



Stants Combustion: Building a Reputation for Quality

With eleven successful **Unilux Field-Erected Boiler Installations** under their belt, **Stants Combustion Associates, Inc. of Latham, NY** holds the record for building a reputation for quality with their own hands. *"The Unilux factory helped with the first one at Hudson Falls. After that, we built 10 more by ourselves."* said Gus Stants.

Crediting Unilux's size range, higher efficiencies and longevity advantages over cast iron, Stants has created a standard of excellence amongst the schools in central New York State. Their field-erected Unilux boiler populations includes the following: **Hudson Falls School - (1) XF-400-W FE-3, Schenectady City School - (2) ZF-250-W FE-2, South Colonie Central Schools - (2) ZF-1200-LS FE-3, Fallsburg Central Schools - (2) ZF-500-W FE-3, Ann Central Schools - (2) ZF-800-LS FE-3 and Scotia-Glenville Central Schools - (2) ZF-350-LS FE-3.** (FE-2 designates a partial field-erected boiler, FE-3 designates a completely field-erected boiler model)

"Field-erection is not difficult," said Mr. Stants, "It is very physical and demands well-tuned teamwork between those on the construction crew. Each time we build one on site, we get that much better. We've learned a lot. Now we have specially built gantries and stands to help us work smarter."

Working smarter is not the only key to Stants' success, *"A good product is a great beginning for any sales office, but it has to be backed up with good professional service... that's what Stants Combustion Associates, Inc. and Unilux consistently brings to the table."*

