



UNILUX ADVANCED MANUFACTURING, LLC
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North American and International Maritime - Modes of Transport Effective FEB 2018

The following is provided to determine, between Purchaser and UNILUX ADVANCED MANUFACTURING, LLC (UAM), the Mode of Transport, as defined by the International Chamber of Commerce - ICC Incoterms® 2010 Rules.

Please visit the International Chamber of Commerce - iccwbo.org, for more information.

A. CANADA, MEXICO and USA - North American (NA) Inland Carrier Shipments:

- **EXW (Ex Works) - Niskayuna NY USA – Incoterms® 2010 Rules:**
Whereby UAM's obligation ceases upon Product availability, Un-Loaded, for Purchaser's disposal, at Niskayuna NY USA.
- **FCA (Free Carrier) - Niskayuna NY USA – Incoterms® 2010 Rules:**
Whereby UAM's obligation ceases upon Loading of USA Inland Carrier, as nominated by Purchaser, or Purchaser's Freight Forwarder Agent, at Niskayuna NY USA.
- **FCA (Free Carrier) - Named Destination NA – Incoterms® 2010 Rules:**
Whereby UAM's obligation ceases upon Loading of USA Inland Carrier, as nominated by UAM, NA Inland Carrier Delivery, Un-Loaded with Freight Cost Pre-Paid, to Purchaser's Consignee, or Purchaser's Freight Forwarder Agent, at Named Destination NA.
- **CIP (Carriage and Insurance Paid To) – Named Destination NA – Incoterms® 2010 Rules:**
Whereby UAM's obligation ceases upon Loading of USA Inland Carrier, as nominated by UAM, NA Inland Carrier Delivery, Un-Loaded with Freight and Insurance Cost Pre-Paid, to Purchaser's Consignee or Purchaser's Freight Forwarder Agent, at Named Destination NA.

B. International Maritime Shipments:

- **FCA (Free Carrier) - Niskayuna NY USA – Incoterms® 2010 Rules:**
Whereby UAM's obligation ceases upon Loading of USA Inland Carrier, as nominated by Purchaser, or Purchaser's Freight Forwarder Agent, at Niskayuna NY USA.
- **FCA (Free Carrier) - Named Destination USA – Incoterms® 2010 Rules:**
Whereby UAM's obligation ceases upon Loading of USA Inland Carrier, as nominated by UAM, USA Inland Carrier Delivery, Un-Loaded with Freight Cost Pre-Paid, to Purchaser's Consignee or Purchaser's Freight Forwarder Agent, at Named Destination USA.
- **CFR (Cost and Freight) – Named Port of Destination – Incoterms® 2010 Rules:**
Whereby UAM's obligation ceases upon Loading of USA Inland Carrier, as nominated by UAM, USA Inland Carrier Delivery and Loading of Sea Vessel at Named Port of Departure USA with Ocean Freight Cost Pre-Paid, to Named Port of Destination.
- **CIF (Cost, Insurance and Freight) – Named Port of Destination – Incoterms® 2010 Rules:**
Whereby UAM's obligation ceases upon Loading of USA Inland Carrier, as nominated by UAM, USA Inland Carrier Delivery and Loading of Sea Vessel at Named Port of Departure USA with Ocean Freight and Insurance Cost Pre-Paid, to Named Port of Destination.

Form: 18-0501 UAM-TrnsprtMode- Incoterms2010-0218-R03

